Zscaler Competitive Take Out Terms and Conditions

For Customers

» For current users of Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler customers that switch to Zscaler Private Access, Zscaler will issue a one-time "New Customer One-Time Competitive Replacement Credit" for the Zscaler Private Access subscription service of up to six (6) months at no cost with the purchase of a minimum 36-month subscription term.

» This promotion applies only to current users of with Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler VPN solutions

» This promotion is applicable only to the Zscaler Private Access Professional suite. All other Zscaler products and services will be subject to Zscaler's standard pricing.

» The minimum number of seats that a prospect customer must purchase to be eligible to participate in this promotion is 1,000.

» The promotional period runs from May 1st to July 31st, 2018.

» All participants in this promotion will be required to commit to a minimum 36-month subscription to the Zscaler Private Access Professional Suite. The promotional replacement credit comprised of the time left on the customer's VPN contract (up to 6 months maximum) will be added at the end of this subscription period at no cost. For example, if a prospective customer, who has 6 months left on their Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler contract, switches to Zscaler Private Access and commits (and pays) for 36 months subscription to Zscaler Private Access, they will receive a total extended subscription period of 42 months (36 months of paid service plus 6 months of complimentary service).

» When calculating the replacement credit, any period of fifteen days or more remaining on the user's existing remote access VPN contract, will be rounded up to a full month. So for example if a prospective customer has 3.5 months left on their Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler contract, Zscaler will round this up to 4 months of Zscaler services at no cost.

» If a prospective customer has purchased a support service package as part of their existing remote access VPN contract, Zscaler will provide an equivalent support service at Zscaler's standard support pricing to the customer.

» The promotional replacement credit will only apply to customer's initial contract term (36 months). All renewals will be subjected to standard Zscaler pricing and contractual terms.

» Zscaler will not cover any hardware costs or hardware financing associated with any Pulse Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler products as part of this promotion.

» Prospective customers will need to provide written confirmation that they have retired their Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler remote access VPN solution (an email to Zscaler's rep will suffice).

» By participating in this promotion, customer agrees that Zscaler will be able to use customer's name and logo for marketing purposes – including but not limited to customer case studies and testimonials. Specific details will be agreed by the parties.

» Zscaler reserves the right to change or discontinue this Promotion at any time (however this will not affect any orders already replaced under this promotion).

» **This promotion cannot be combined with any other Zscaler promotion.**

About Zscaler

Zscaler is revolutionizing Internet security with the industry's first Security as a Service platform. As the most innovative firm in the $35 billion security market, Zscaler is used by more than 5,000 leading organizations, including 50 of the Fortune 500. Zscaler ensures that more than 15 million users worldwide are protected against cyber-attacks and data breaches while staying fully compliant with corporate and regulatory policies.

Zscaler is a Gartner Magic Quadrant leader for Secure Web Gateways and delivers a safe and productive Internet experience for every user, from any device and from any location — 100% in the cloud. With its multi-tenant, distributed cloud security platform, Zscaler effectively moves security into the internet backbone, operating in more than 100 data centers around the world and enabling organizations to fully leverage the promise of cloud and mobile computing with unparalleled and uncompromising protection and performance. Zscaler delivers unified, carrier-grade internet security, next generation firewall, web security, sandboxing/advanced persistent threat (APT) protection, data loss prevention, SSL inspection, traffic shaping, policy management and threat intelligence—all without the need for on-premises hardware, appliances or software. To learn more, visit us at www.zscaler.com.