

## Zscaler Private Access Competitive Take Out Promotion Terms and Conditions

## For Customers

- » For current users of Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler that switch to Zscaler Private Access TM, Zscaler will issue a one-time "New Customer One- Time Competitive Replacement Credit" for the Zscaler Private Access subscription service of up to six (6) months at no cost with the purchase of a minimum 36-month subscription to the Zscaler Private Access Professional Suite.
- **>>** This Promotion applies only to current users of Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler VPN solutions.
- **»** This Promotion is applicable only to the Zscaler Private Access Professional Suite. All other Zscaler products and services will be subject to Zscaler's standard pricing.
- **>>** The minimum number of seats that a prospective customer must purchase to be eligible to participate in this Promotion is 1,000.
- **>>** The promotional period runs from February 1st to July 31st, 2019.
- All participants in this Promotion will be required to commit to a minimum 36-month subscription to the Zscaler Private Access Professional Suite. The promotional replacement credit comprised of the time left on the customer's VPN contract (up to 6 months maximum) will be added at the end of this subscription period at no cost. For example, if a prospective customer, who has 6 months left on their Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler contract, switches to Zscaler Private Access and commits (and pays) for 36 months subscription to Zscaler Private Access, they will receive a total extended subscription period of 42 months (36 months of paid service plus 6 months of complimentary service).
- When calculating the replacement credit, any period of fifteen days or more remaining on the user's existing remote access VPN contract, will be rounded up to a full month. So, for example if a prospective customer has 3.5 months left on their Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler contract, Zscaler will round this up to 4 months of Zscaler Private Access services at no cost.
- **»** If a prospective customer has purchased a support service package as part of their existing remote access VPN contract, Zscaler will provide an equivalent support service at Zscaler's standard support pricing to the prospective customer.
- The promotional replacement credit will only apply to customer's initial contract term (36 months). All renewals will be subjected to standard Zscaler pricing and contractual terms.
- >> Zscaler will not cover any hardware costs or hardware financing associated with any Pulse Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler products as part of this Promotion.
- Prospective customers will need to provide written confirmation that they have retired their Pulse Connect Secure, Cisco AnyConnect, Palo Alto Networks Global Protect, Check Point, F5 APM and/or Citrix NetScaler remote access VPN solution (an email to Zscaler's rep will suffice).
- By participating in this Promotion, customer agrees that Zscaler will be able to use customer's name and logo for marketing purposes including but not limited to customer case studies and testimonials. Specific details will be agreed by the parties.
- **>>** Zscaler reserves the right to change or discontinue this Promotion at any time (however this will not affect any orders already placed under this Promotion).
- » This promotion cannot be combined with any other Zscaler promotion.



## **About Zscaler**

Zscaler enables the world's leading organizations to securely transform their networks and applications for a mobile and cloud-first world. Its flagship services, Zscaler Internet Access<sup>TM</sup> and Zscaler Private Access<sup>TM</sup>, create fast, secure connections between users and applications, regardless of device, location, or network. Zscaler services are 100% cloud delivered and offer the simplicity, enhanced security, and improved user experience that traditional appliances or hybrid solutions are unable to match. Used in more than 185 countries, Zscaler operates a multi-tenant, distributed cloud security platform that protects thousands of customers from cyberattacks and data loss. Learn more at zscaler.com or follow us on Twitter @zscaler.

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